



Premium nearshore software delivery for
Swiss SMEs and startups

Swiss market challenges

Swiss companies face an increasing technology delivery gap:



Talent shortage:
Skilled engineers are difficult
to recruit locally



High costs:
Swiss market rates
strain project budgets

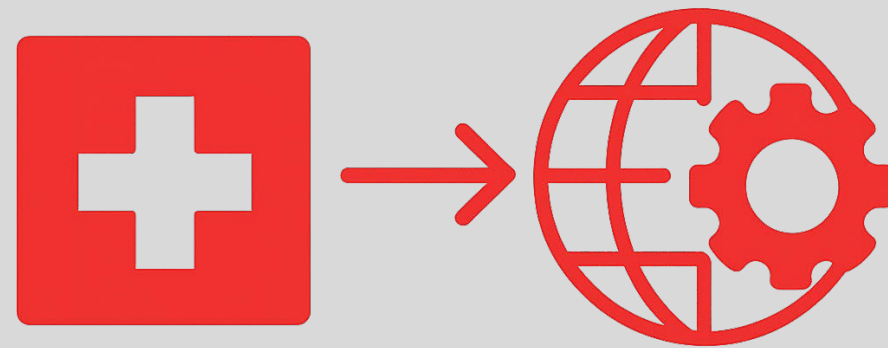


Delivery risks:
Offshore often feel distant
and unreliable

Closing this gap is critical for Swiss SME to remain competitive

How Swissperia bridges the gap

Bridging the gap



Swissperia combines Swiss ownership with scalable nearshore delivery from North Macedonia

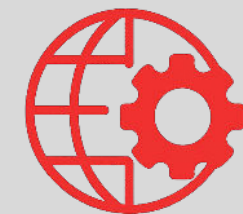
Swiss Legal Clarity



Flexible engagement



Scalable Delivery

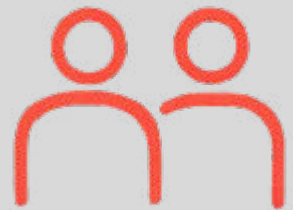


Who we are

Swissperia at a glance



Swiss -based presence - Local accountability and client -facing leadership



100+ senior specialists - Engineering, QA, design, and DevOps expertise



Long-term partnership - Strategic collaboration with Technoperia in Skopje



10+ years - Delivering solutions for leading European clients over the past decade

What we deliver



Product Development

From MVPs to enterprise platforms



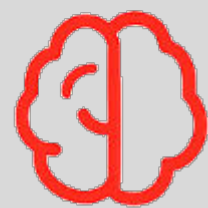
Scalable engineering teams

Extend your capacity instantly



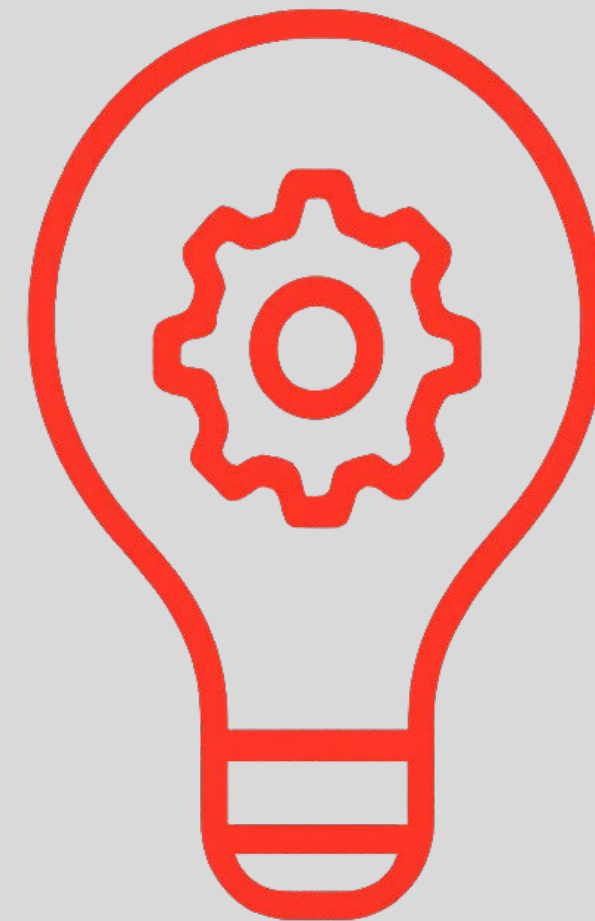
Full-service delivery:

QA, DevOps, Product & Project Management



Creative & Digital services:

Product UI/UX & design services



What differentiates us



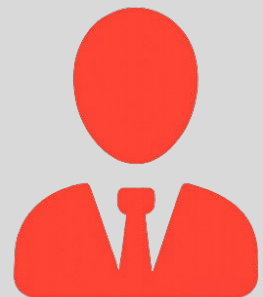
Swiss legal clarity

All contracts & IP under Swiss law



No lock-in:

Start small, scale fast



Senior talent only:

Carefully selected specialists across discipline



Flexible engagement:

Engineers, squads, or full-delivery teams



Full ownership:

Transparent delivery, no hidden layers



Premium nearshoring:

Tailored for Swiss SMEs and startups

Our track record



Challenge: Outdated resident app
Solution: Redesigned cross-platform
Impact: Improved engagement and faster issue resolution
Tech: React Native, .NET APIs, NoSQL



Challenge: Fragmented regional bus ticketing
Solution: Built a complete web & mobile platform for multi-provider booking, secure payments, and paperless tickets
Impact: Simplified travel planning and reduced environmental footprint
Tech: React, React Native, .NET, Node.js



Challenge: Scaling backend, QA, and CRM teams with 60+ engineers
Solution: On-demand engineers for backend development, QA, Microsoft CRM Dynamics
Impact: Increased delivery capacity without adding headcount risk
Tech: On-demand engineer capacity

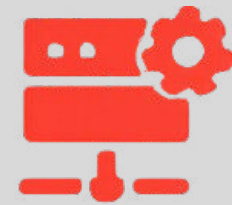
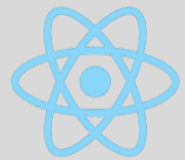


Challenge: Needed IoT dashboards and support for international sales expansion
Solution: Developed custom dashboards, provided a dedicated remote developer, supported global sales
Impact: Accelerated roadmap and enabled international growth
Tech: Java, AngularJS

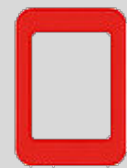
Technology expertise



Frontend:



Backend:



Mobile:



DevOps:



Data:



Creative Tools:



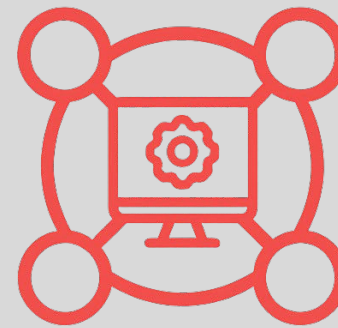
Swissperia ecosystem



Training, upskilling and talent development



Cybersecurity services and compliance expertise



Talent → Delivery → Security → Growth



Engineering excellence from North Macedonia



Digital marketing & creative services

Our team and capacity

Switzerland, Luterbach

Commercial center

+ Client Management

+ Product & Project Managers 5+

North Macedonia, Skopje

Technology Center



Current capacity: 100+ Engineers



Scalable to 200+ in due time

Subsidiaries

 North Macedonia, Gostivar

 North Macedonia, Struga

 Netherlands, Rotterdam

Let's build something exceptional - together

Whether you're launching a startup, scaling an MVP, or filling tech gaps - Swissperia delivers with Swiss-level quality, flexibility and reliability



Transparent and
predictable pricing



Premium nearshore
delivery



Start small,
scale fast



mailto: hello@swissperia.com

